Fundraising Here and There

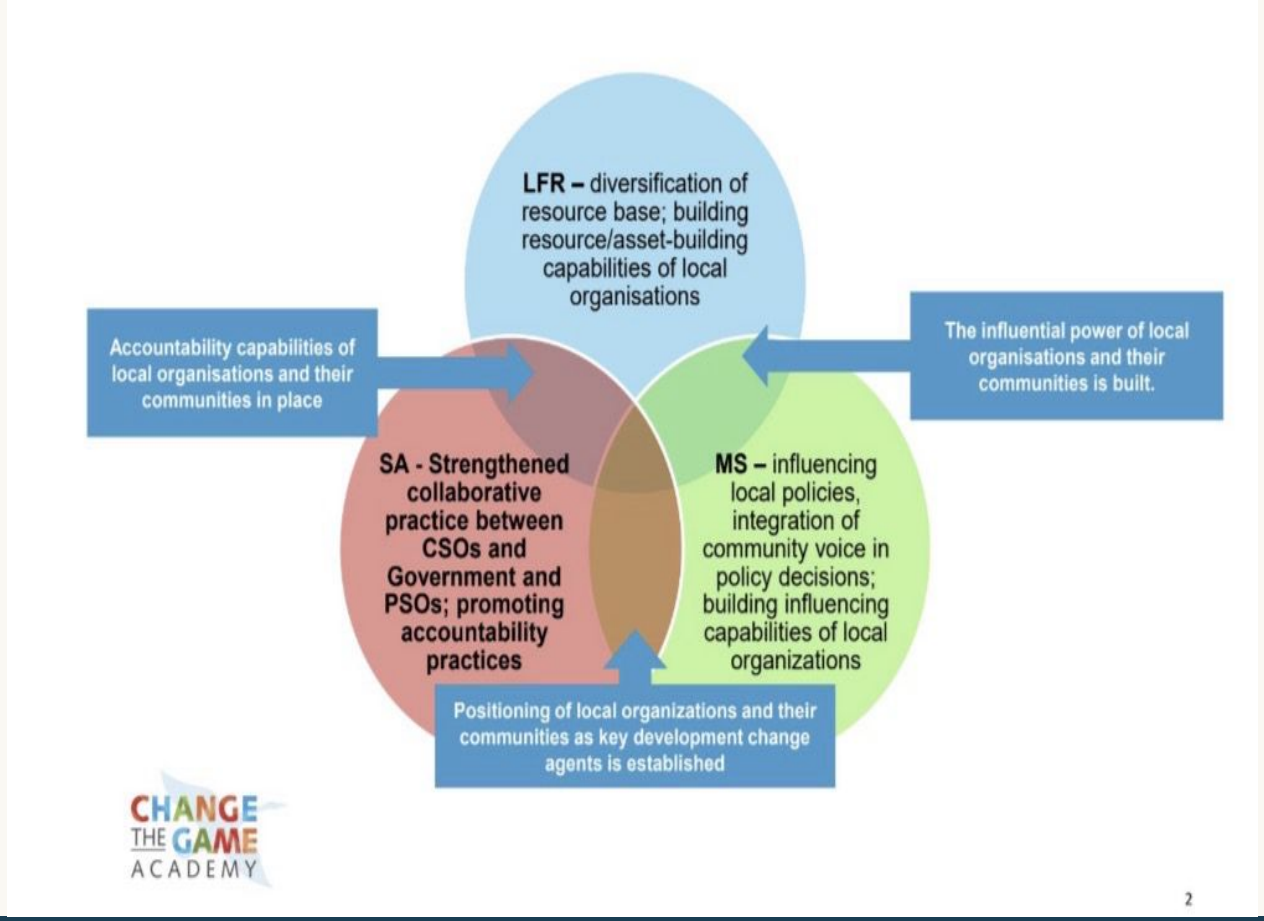
Beyond money. Towards local ownership.

PARTIN DAG 2026 • 31 OCTOBER

Lead facilitator: Fatou Marrie Touray | With Natasja Insing

The Ecosystem LFR. MS. SA.

Change the Game Academy



What is fundraising?

When you hear “fundraising”, what comes to mind?

WHAT IF NOBODY COULD GIVE MONEY?

Could we still fundraise?

Beyond money

What can communities contribute?

TIME & VOLUNTEERS • SKILLS & KNOWLEDGE
MATERIALS & SPACES • NETWORKS & INFLUENCE
SERVICES & EXPERTISE • FINANCIAL SUPPORT

Why local ownership matters

Participation is more than a contribution.

Communities define the need.

Communities bring resources.

Communities influence decisions.

Communities shape what lasts.

One group exercise

Unlocking local potential

IN GROUPS OF 4–5 • 15 MINUTES

1. What resources already exist?
2. Who could contribute — and how?
3. How will the community participate and lead?
4. What role can the Dutch partner play?

Group sharing

What did you discover?

2 MINUTES PER GROUP

Share one overlooked resource.

Share one idea for local ownership.

Share one action you could take.

Beyond Dutch partner support

If Dutch funding ended tomorrow, what would remain?

RELATIONSHIPS • SKILLS • LOCAL SUPPORT
COMMUNITY LEADERSHIP • SHARED OWNERSHIP

Sustainability is about the capacity to keep going.